



General Information & Planning Issues

Date: _____

Section A – Personal Information

All information supplied will be treated confidentially

1. Personal Information

	<u>Client</u>	<u>Co-Client</u>
Name (First, MI, Last)		
Preferred (Nick) Name		
Street Address		
City, State, Zip		
Home Phone		
Cell Phone		
Fax Number		
Email Address		
Date of Birth		
U.S. Citizen? (Y/N)		
Social Security No.		
Marital Status		
Previous Marriage?		
Health		
Hobbies		

2. Employment Information

	<u>Client</u>	<u>Co-Client</u>
Employer		
Street Address		
City, State, Zip		
Work Phone		
Work Fax		
Work Email		
Occupation/Position		
Salary		
Bonus		
Tenure		



3. Children and Other Dependents

Name				
Relationship				
Date of Birth				
Sex				
Health				
Living w/You?				
Marital Status				
College Planned				
Grandchildren				

4. Professional Advisors

<u>Advisor</u>	<u>Name/Company</u>	<u>Address</u>	<u>Telephone / Fax</u>
Accountant			
Estate Attorney			
Life Ins. Agent			
Stock Broker			
Financial Planner			

Section B – Miscellaneous Information

1. Have you ever been dissatisfied with advice you have received from a financial advisor?

Explain: _____

2. Have you ever been or are now involved in any litigation? Yes No

Explain: _____

3. Do you have a home computer? Yes No
 Do you regularly check for email messages? Yes No
 Where do you prefer your email messages be sent to? Home Work

4. Do you use a software package to track your spending and/or other financial activity? Yes No

Software package used: _____



5. Do you currently have the following estate planning documents?

- Will Yes No
Living Will (Final Directives) Yes No
Revocable Trust (Living Trust) Yes No
Funeral Plan Yes No

Section C – Financial Planning Issues

Cash Flow and Tax Planning

- I need help in tracking my spending and getting it under control.
- I feel I am paying too much in income tax and would like to reduce it.
- I want to set up a planned savings program.

Retirement Planning

- I want to start planning now to retire in _____ years.
- I am not sure if the amount I am saving will be sufficient to allow me continue my present lifestyle.
- I am ready to retire and do not know what to do with my pension options or 401(k) choices.
- I am retired and want to know how my asset base is holding up compared to my spending.
- I am retired (retiring) and feel it is time to rollover my employers retirement accounts.
- I want to review the tax impact of various retirement plan distribution choices.
- I have employer stock shares in my 401(k) and am interested in a partial rollover.

Investment Planning

- I would like asset allocation recommendations for existing investments.
- I have a sum of idle cash that needs to be invested.
- I would like assistance in keeping up-to-date on my investment accounts.
- I am looking for a second opinion on the investment choices in my portfolio.
- I have an employer retirement account in which I would like help selecting investment choices.
- I am unsure of the appropriate diversification for my account (i.e. growth vs. value, equity vs. fixed income, small, mid or large capitalization, domestic vs. international).

Insurance & Estate Planning

- I have the following estate planning documents (circle): Will, Durable Power of Attorney, Living Will, Healthcare Power of Attorney, Trust.
- I'd like to get an estimate of how much life insurance might be appropriate for me
- I would like to know if I should consider disability insurance.
- I am interested in finding out about long term care insurance
- I do not have umbrella liability insurance and want to know if I should.
- I am interested in ways to leave a legacy for future generations.
- My net worth is more than \$2,000,000 and I have not made any provisions to reduce potential estate taxes at my death.
- I have not developed a funeral plan or planned to pay for it.

Special Needs Planning

- I would like to explore college funding alternatives.
- I have a special needs child who will require assistance after we are gone.